FloorWizard

A Data-Sharing Business Solution for Scheduling, Measuring, Closing & Project Tracking

Technology that Fuels Business Growth

Congratulations! Your search for the ultimate estimation and flooring job management system is over. Unlike all other estimation software, FloorWizard is designed to be a business solution that connects trading partners and makes estimated projects available for editing from any computer with internet access.

If you've researched competing products, you know that with all other systems, the estimation software is stored locally on the computer's hard drive. This means that your project data is only accessible from one computer and would be lost forever if the hardware fails. Because a license is required for each computer, getting the latest version of their software often requires additional cost and installation time.

FloorWizard's internet approach solves all of these problems by storing the project data on a central database. The system also allows you to maintain a complete list of all of your company's products, services, and supply items. When a new estimate is created, it will contain an updated list of these items, allowing your personnel to add or remove the latest product offerings with only a few clicks of the mouse. Hardware failures are no longer a problem with FloorWizard, because the project data can be instantly accessed from the new computer. Additionally, you'll never have to wait to get the latest version of our software, because it is downloaded automatically whenever you logon at ***no additional cost!***

FloorSoft

About Us

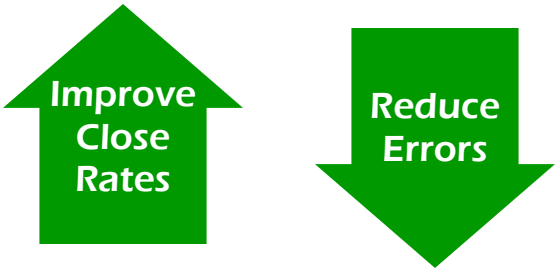
Located in Dalton, GA, FloorSoft is recognized as the worldwide leader in providing customized software applications for the floor covering industry. In fact, 80% of all flooring orders are optimized at the mill using one or more of our software products. We were able to use this extensive knowledge of the manufacturing process to develop our latest game-changing application, FloorWizard.

In this age of technology, Information is the key to success. Huge customers like insurance companies, mortgage associations, and property managers are beginning to demand the speed and data accessibility that is only available with our system. FloorWizard can be integrated with other administrative software to provide your customers with project tracking capabilities and access to pricing agreements from anywhere in the world!

Hopefully, you are beginning to see the tremendous advantages that a system like FloorWizard brings to the table. Nothing sells our product better than the system itself, so let's take a look at the world's most advanced estimation software and see how this system could be a game-changer for your business.

- **Computerized Measuring**

  FloorWizard provides you with the most accurate and user friendly measuring software on the market. Dimensions are transferred to a touch screen computer from a wireless laser that is accurate to less than 0.25 in over a 600 foot distance. Our system is then able to generate estimates that result in lower order quantities when compared to even the most accurate manual measurements. Experience has proven that computerized estimation improves close rates by allowing our customers to outbid competitors who don't have this technology. Additionally, FloorWizard will enhance your professional image, and allow you to win more jobs through increased customer buy-in.



- **Ease Of Use**

  We are consistently told that FloorWizard is easier to understand than any competing products. Our design is unique, and not a result of copying someone else. Other products were created by modifying an existing architectural application. FloorWizard was built from the ground up and designed specifically for the flooring industry.

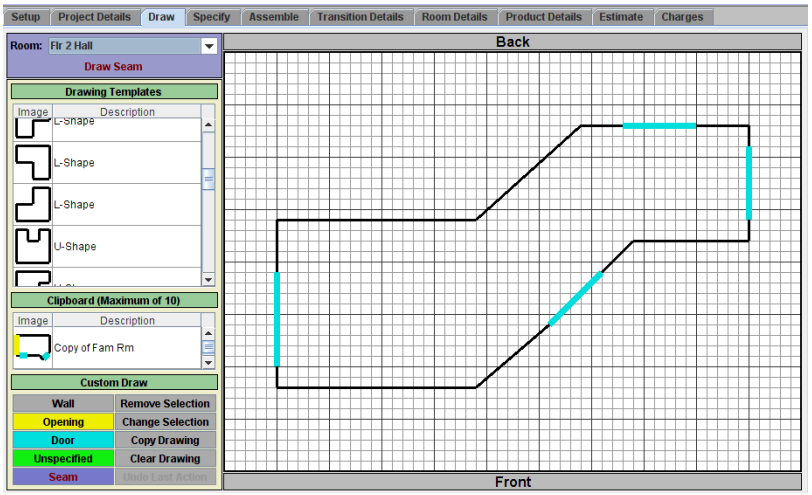
- **Only System with a Full Database**

  Your flooring products, services, and supplies are stored on FloorWizard's database. Estimates are created with a complete list of these items and carry the most current pricing. With this capability, the corporate office can easily manage the pricing and product offerings for subordinate members of the organization.

Reduce Waste by 5% of Order Quantity

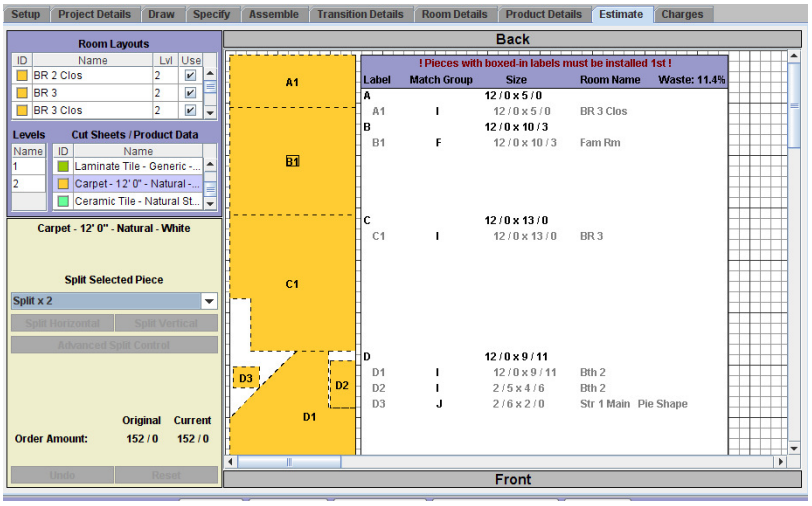
- ## Superior Drawing Capabilities

Our design focuses on speed and efficiency, meaning you spend less time at the site. The room's basic shape is drawn, then FloorWizard automatically sizes the room when dimensions are entered. Templates of commonly shaped rooms are provided to further reduce time. In addition, rooms can be copied and quickly added to create large floor plans with commonly used rooms.



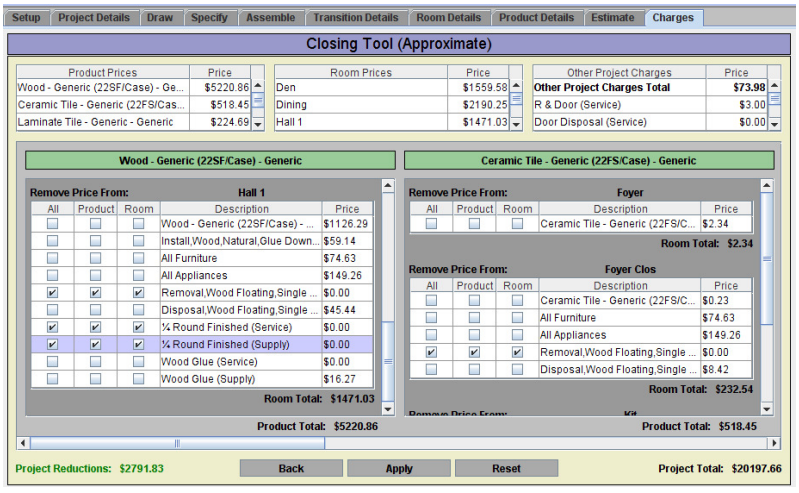
- ## Waste Reduction for Rolled Goods

FloorWizard automatically optimizes the cut-sheet and reduces waste material using a fitting algorithm that is borrowed from our manufacturing applications. Pieces are sized using parameters established by your organization, and are assembled to a cut-sheet that is guaranteed to be accurate. ***FloorWizard has estimated more than 75,000 jobs with no reported shortages!***



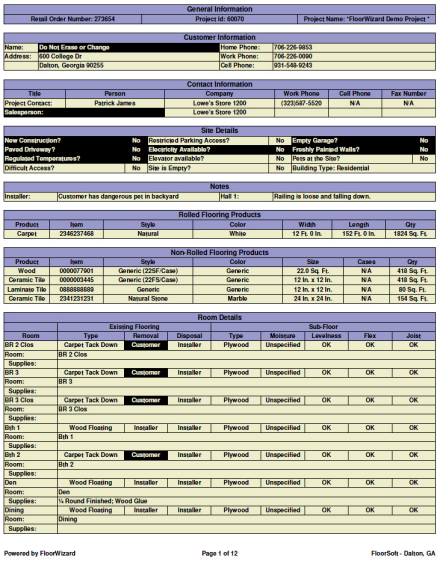
- ## Close on Site

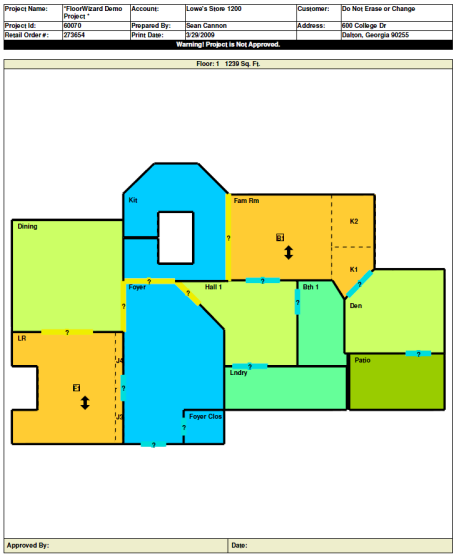
Our system is a turn-key solution for closing the job on site. Field personnel can print a fully costed invoice including floor plans and seam placements that can be signed by the customer to indicate their approval. We can even process credit card transactions using our secure payment function. In addition, FloorWizard comes with a closing tool that is second to none. On one screen, we can show the total cost of the job by product or by room and remove individual charges to instantly recalculate the selling price.

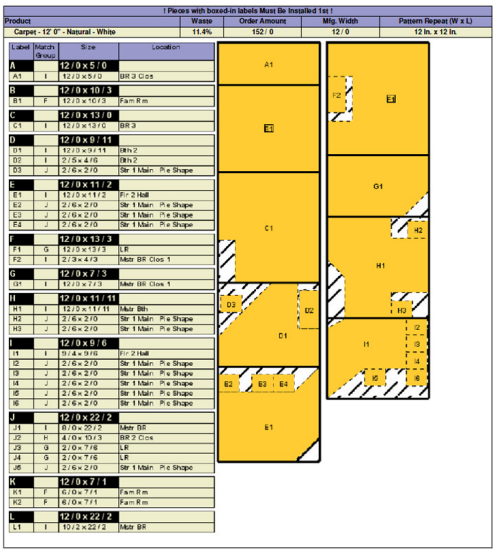


The Best Option for Closing On Site

Easy To Read Documents for Installers







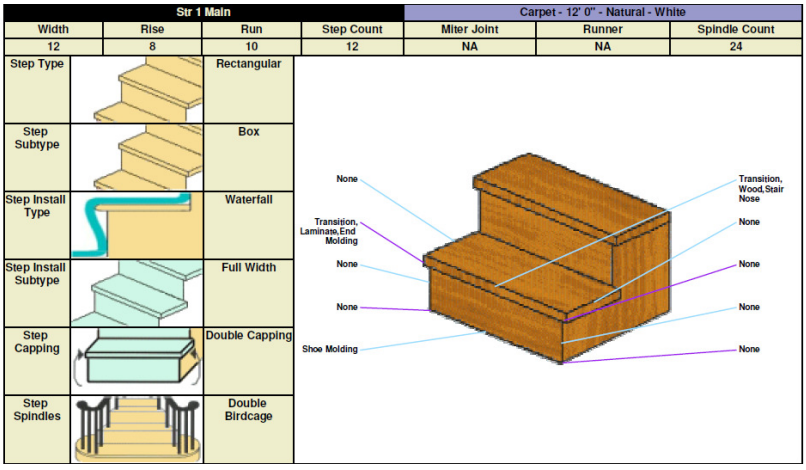
- ## Installation Documents

You will be able to print, email, or fax high quality documents for installers that include:

- A complete list of services and supply items with locations for each
- Easy to read cut-sheets for rolled goods
- Room layout with dimensions, seam placements, and location of cut pieces

- ## Staircase Estimation

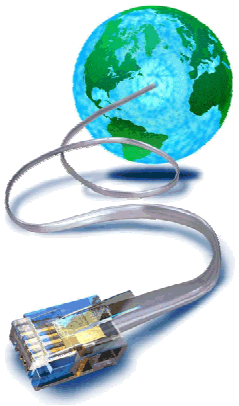
FloorWizard provides the most comprehensive staircase solution available. Our system uses pictures to identify the location of supply items and service charges. Detailed images of the staircase can then be printed for installers to ensure that the design is clearly communicated.



- ## Other Features

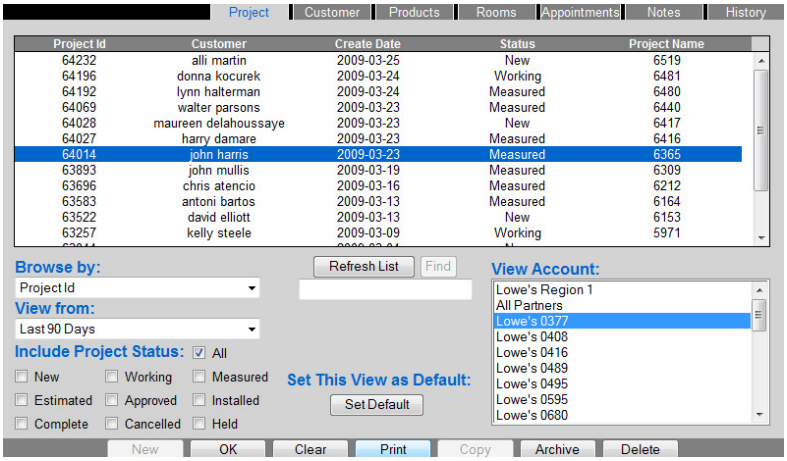
- The system incorporates a powerful, integrated checklist system to verify the completeness of the job and prevent errors.
- Pictures of the site can be saved with the project, making it easy for you to communicate unusual site conditions or design instructions to the installer. The photos can also be printed along with any of FloorWizard's documents.

- ## Data Accessibility



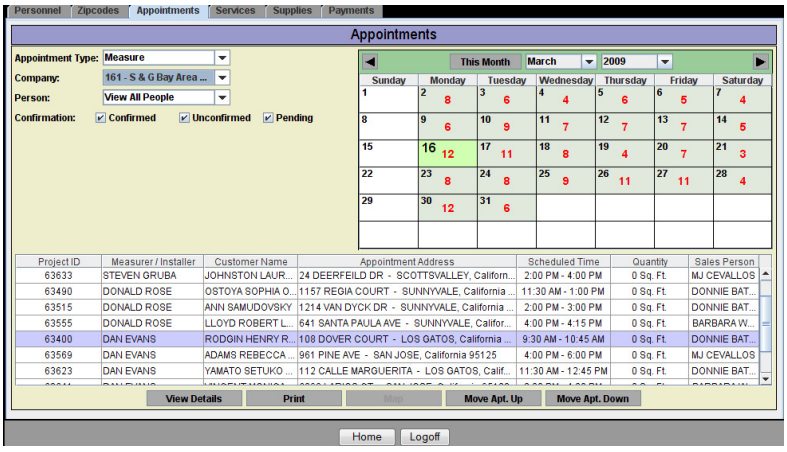
FloorWizard is the only system that allows members of your organization to manipulate project data from any computer with internet access. With this capability, our software can also be used to connect trading partners and facilitate business to business transactions. These unique abilities make FloorWizard the ideal solution for companies looking to capture project data or manage the operations of subordinates remotely. As the internet continues to find new ways to connect businesses and consumers, can you really afford to invest in a solution that is incompatible with these new technologies?

- ## Job Management



Once the estimate is complete, the job is uploaded to FloorWizard's database. Our system includes customizable search filters so you can locate projects quickly. Refigures can be calculated instantly with a few clicks. Master plans of buildings such as apartments or multi-family housing units can be quickly retrieved for use.

- ## Appointment Scheduling

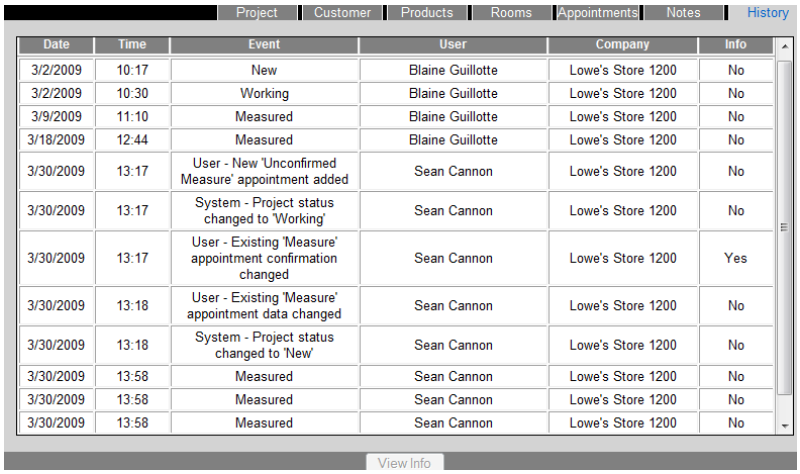


FloorWizard's appointment scheduling function is comparable to other stand alone scheduling software, and is provided at ***no additional cost!*** Our system calculates the time required for the appointment, determines which personnel are assigned to work in that area, and displays assignment possibilities based on the personnel's work schedule. Additionally, your service area can be divided by zip code. When scheduling an appointment, the system will let you know when there are personnel scheduled to work in that area. Then, the appointment can be automatically or manually assigned. Using the appointment calendar, you can view a monthly count of appointments that can be sorted by personnel, appointment type, company, or confirmation status.

Process Transactions and Manage Payments

- ## Project Tracking

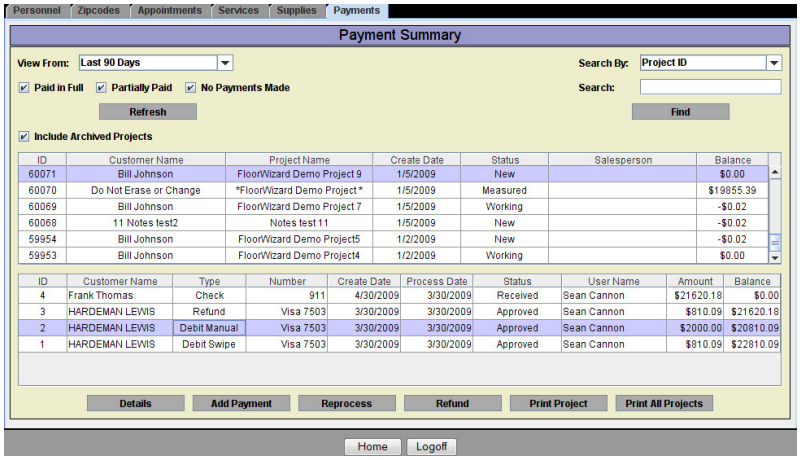
Each time the job is edited, FloorWizard records the event and stores the information as “Project History.” With this capability, you can quickly determine the state of a project and figure out which personnel you should speak with for information. When the customer calls to ask what is going on with the project, the answer is a just a few clicks away.



Date	Time	Event	User	Company	Info
3/2/2009	10:17	New	Blaine Guillotte	Lowe's Store 1200	No
3/2/2009	10:30	Working	Blaine Guillotte	Lowe's Store 1200	No
3/9/2009	11:10	Measured	Blaine Guillotte	Lowe's Store 1200	No
3/18/2009	12:44	Measured	Blaine Guillotte	Lowe's Store 1200	No
3/30/2009	13:17	User - New 'Unconfirmed Measure' appointment added	Sean Cannon	Lowe's Store 1200	No
3/30/2009	13:17	System - Project status changed to 'Working'	Sean Cannon	Lowe's Store 1200	No
3/30/2009	13:17	User - Existing 'Measure' appointment confirmation changed	Sean Cannon	Lowe's Store 1200	Yes
3/30/2009	13:18	User - Existing 'Measure' appointment data changed	Sean Cannon	Lowe's Store 1200	No
3/30/2009	13:18	System - Project status changed to 'New'	Sean Cannon	Lowe's Store 1200	No
3/30/2009	13:58	Measured	Sean Cannon	Lowe's Store 1200	No
3/30/2009	13:58	Measured	Sean Cannon	Lowe's Store 1200	No
3/30/2009	13:58	Measured	Sean Cannon	Lowe's Store 1200	No

- ## Payment Processing

FloorWizard is the only estimation system with the capability to accept payments. Credit cards can be swiped and immediately processed using our secure server, earning you a discount on processing fees. In addition, we record every transaction and create an unalterable history of payment activity. Payment data is encrypted during transmission and stored on an independent server that is isolated and firewalled, making it impenetrable to hackers and data miners.

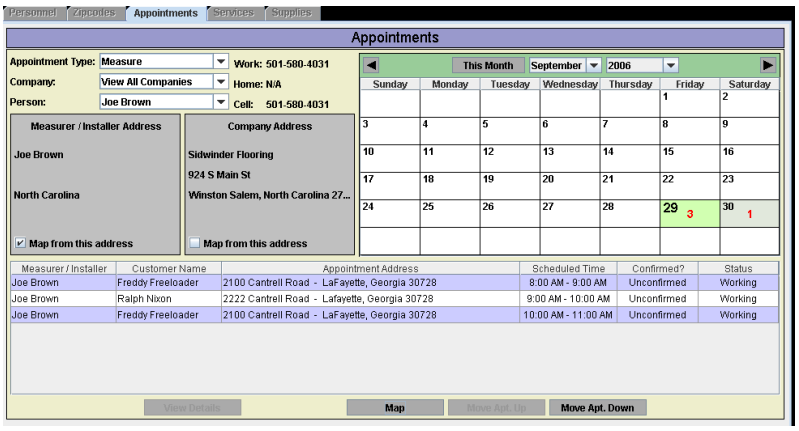


ID	Customer Name	Project Name	Create Date	Status	Salesperson	Balance
60071	Bill Johnson	FloorWizard Demo Project 9	1/5/2009	New		$0.00
60070	Do Not Erase or Change	*FloorWizard Demo Project *	1/5/2009	Measured		$19855.39
60069	Bill Johnson	FloorWizard Demo Project 7	1/5/2009	Working		-$0.02
60068	11 Notes test2	Notes test 11	1/5/2009	New		-$0.02
59954	Bill Johnson	FloorWizard Demo Project5	1/2/2009	New		-$0.02
59953	Bill Johnson	FloorWizard Demo Project4	1/2/2009	Working		$0.00

ID	Customer Name	Type	Number	Create Date	Process Date	Status	User Name	Amount	Balance
4	Frank Thomas	Check	911	4/30/2009	3/30/2009	Received	Sean Cannon	$21620.18	$0.00
3	HARDEMAN LEWIS	Refund	Visa 7503	3/30/2009	3/30/2009	Approved	Sean Cannon	$810.09	$21620.18
2	HARDEMAN LEWIS	Debit Manual	Visa 7503	3/30/2009	3/30/2009	Approved	Sean Cannon	$2000.00	$20810.09
1	HARDEMAN LEWIS	Debit Swipe	Visa 7503	3/30/2009	3/30/2009	Approved	Sean Cannon	$810.09	$22810.09

- ## Mapping Capability

Are you wasting time printing maps to your appointment locations? FloorWizard can create a map to each consecutive appointment location and print the travel plan with detailed maps and instructions.



Measurer / Installer	Customer Name	Appointment Address	Scheduled Time	Confirmed?	Status
Joe Brown	Freddy Freeloader	2100 Cantrell Road - LaFayette, Georgia 30728	8:00 AM - 9:00 AM	Unconfirmed	Working
Joe Brown	Ralph Nixon	2222 Cantrell Road - Lafayette, Georgia 30728	9:00 AM - 10:00 AM	Unconfirmed	Working
Joe Brown	Freddy Freeloader	2100 Cantrell Road - LaFayette, Georgia 30728	10:00 AM - 11:00 AM	Unconfirmed	Working

Calculate and Print Travel Plans

- **Field Support / Equipment Replacement**

  If one of our customers is struggling to get up to speed with the software, or having an issue with a job, we can quickly access the project to get them back on track instantly. This type of support is only available with an internet-based system. In addition, we support our hardware at no additional cost, and in the event of a failure, we can have another unit shipped the same day. And, you'll never have to worry about losing project data because it is stored on FloorWizard's database.

- **24 x 7 Support**

  Our goal is to become your organization's software partner, and as such, we will be 100% committed to your success. Our friendly and knowledgeable customer service representatives are available around the clock to support our product.

- **Upgrades / Bug Fixes**

  We are continually improving our software based on customer input. The internet based approach means that you will get these updates instantly, simply by logging on. Currently, we are averaging 5 new releases of the software per month, and you will receive them all at no additional cost. With other systems you may have to wait an entire year for the next release, and it usually isn't free!

- **Request Additional Information**

  If you like what you have seen so far, the next step is to schedule an online demo with one of our representatives. This will give you the chance to explore the system in greater detail and allow us to answer any questions you may have. We look forward to hearing from you and would love the opportunity to demonstrate the many capabilities our solution can bring to your organization.

  Contact a member of the FloorSoft Sales Team : (706) 226 - 0960 extension 13

Call to Schedule an Online Demo Today !